Pump more into your bottom line than your tanks

For more than 25 years, leading fleet operations have turned to JDA Software for efficient planning solutions. That experience has shown, however, that many clients do not take full advantage of all of the benefits available to them. As businesses change and grow, so do the requirements of their transportation network. What worked in the past may not meet your business needs today. As a result, Fleet Management system configurations should be reviewed and updated every two to three years to ensure that the system is delivering the maximum possible value to your business.

Apollo Logistics Solutions in partnership with JDA Software leverages extensive knowledge gained from working with more than 100 different companies to offer a Fleet Management Upgrade Service for JDA customers. The Fleet Management Upgrade Service is a short-duration, low cost service that typically delivers ROI of several hundred percent within the first year. We will evaluate your current business processes, existing software solutions and system utilization. We will also assist you in installation and testing of the new version. Through examining these processes and systems, we develop a comprehensive plan to help your organization gain the maximum value from your existing tools.

The latest release of JDA Fleet Management incorporates two highly-anticipated new features:

- Fleet Management now utilizes ESRI's ArcGIS Network Analyst, a powerful geographic information system (GIS) and analysis toolset that allows the optimization engine to build more efficient and environmentally-friendly routes. It also provides seamless integration with Tele Atlas Multinet and DynaMap digital mapping and logistics data. Key benefits include better accuracy of fleet route distances, as well as elimination of legacy road network maintenance and administration. Since many companies lack the time or expertise to perform that maintenance, the impact on the fleet plan is often significant.

- Asset Schedule Optimization facilitates the management of transportation fleet assets by allocating fleet loads to shared tractor assets. This helps reduce equipment needs and driver overtime, and is a must-have for those who operate highly constrained asset capacity.

Previous versions of JDA Fleet Management include enhancements such as:

- **Multi-day routing** – Plans routes that extend over multiple days, which helps reduce costs and improves efficiencies.

- **True relay planning functionality** – this allows effective inter-facility planning as well as better utilization of remote drivers

- **Improved compartment utilization** – compartment functionality addresses issues around product stacking in addition to refrigerated compartments and floating walls

- **Enhanced order splitting** – JDA continues to improve what is already the best less-than-truckload (LTL) and greater-than-truckload (GTL) order splitting functionality available on the market
- **Dynamic sourcing** – analyses can be conducted to determine which distribution center each customer should be serviced from
- **Enhanced skeleton routing** – clients who operate static routes will now find the skeleton functionality more flexible

The Fleet Management Upgrade Service will help you:

- Install the new version and test all of the integration points
- Ensure that the daily operational plan is optimized
- Analyze your current business practices that are impacting fleet efficiency
- Test and calibrate planned transit and delivery times
- Analyze your use of on-board computer and integration capabilities
- Evaluate your weekly schedules for efficiency
- Train your users fully in all aspects of the system
- Explore and educate you on the strategic planning capabilities of the system

About Apollo Logistics Solutions, LLC

Apollo Logistics Solutions is a specialty consulting firm focusing on private fleet management and related systems. We have developed a profound reputation for delivering high quality services, and enabling our clients to obtain the maximum possible benefits from their fleet management software. In our 35 years of fleet management experience, working with over 125 different client fleets, we have consistently demonstrated the ability to help those clients attain peak efficiencies.

As our name indicates, our goal is to provide our clients with well-rounded solutions. We strive to identify the needs of our clients, and to work in partnership with them through effective knowledge transfer and rapid deployment of projects and systems.

In recent engagements with companies who have been using their routing software for many years, Apollo clients have seen savings of:

Client Industry	Mileage Reduction	% Improvement	Annual Fuel Savings*	Variable Cost Savings†
Food Service	355,000	15.3%	$221,875	$612,375
Grocery	142,000	2.9%	$88,750	$244,950
Retailer	60,000	9.2%	$37,500	$103,500

*Projections based on mileage reduction at $0.625 per mile. Rate per mile calculated by Federal On Highway average fuel price as of 04/16/08 from www.eia.doe.gov and an industry average of 6.5 mpg.

†Variable Cost Savings are based on average variable Cost Per Mile data from different Apollo clients. Primary components of variable CPM data are labor, fuel and R&M. These cost savings represent operational expenses only and do not include fixed equipment or other infrastructure costs.

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